



## TRANSFER GUIDE

### ASA General Transferring into BS Business & Administration (Online)

| Illinois Eastern Community College Courses           |                              |                     |                                    |
|--|------------------------------|---------------------|------------------------------------|
| ASA General – 64 hours                               |                              |                     |                                    |
| SPE 1101-3   | Funds of Effective Speaking  |                     | Life Science Elective-3            |
| ENG 1111-3   | Composition I                | PSY 1101/SOC 2101-3 | Gen Psyc I/Prin of Soc             |
| ENG 1121-3   | Composition & Analysis       | ACC 2101-4          | Financial Accounting               |
| MTH 1151-3   | Finite Math                  | ACC 2102-4          | Managerial Accounting              |
| ECN 2101-3   | Principles of Macroeconomics | BUS 2101, 2102-6    | Business Law I & II                |
| ECN 2102-3   | Principles of Microeconomics | ENG 1201-3          | Communications                     |
|  | Humanities Elective-3        | MTH 1131/BMG 2103-3 | Intro to Statistics/Business Stats |
|  | Humanities Elective-3        | MTH 1152-4          | Applied Calculus                   |
|  | Fine Arts Elective-3         | Electives-3         |                                    |
|  | Physical Science Elective-4  |                     |                                    |
| Southern Illinois University Carbondale Courses      |                              |                     |                                    |
| BS Business & Administration (BNAD) Online– 56 hours |                              |                     |                                    |
| FIN 330-3  | Introduction to Finance      | MGMT 446-3          | Leadership & Managerial Behavr     |
| FIN 331-3  | Investments                  | MGMT 481-3          | Administrative Policy              |
| FIN 350-3  | Small Business Financing     | MKTG 304-3          | Marketing Management               |
| MGMT 304-3   | Introduction to Management   | MKTG 305-3          | Consumer Behavior                  |
| MGMT 318-3   | Production-Operations Mgmt   | MKTG 336-3          | International Business             |
| MGMT 341-3   | Organizational Behavior      | MKTG 363-3          | Strategic Promotion Mgmt           |
| MGMT 345-3   | Computer Information Systems | MKTG 435-3          | International Marketing            |
| MGMT 350-3   | Small Business Management    | MKTG 463-3          | Advertising Management             |
| MGMT 380-3   | Managing Information Systems | Electives-2         |                                    |
| MGMT 385-3   | Personnel & Human Res Mgmt   |                     |                                    |
| Total Hours to Bachelor Degree: 120 Hours            |                              |                     |                                    |

### Questions? Contact Us!

**Salary Range:** \$36,000-\$52,000

**Possible Careers:** Office Manager  
Marketing/Sales Manager  
Banker  
Human Resources Manager  
Production Manager

#### Illinois Eastern Community College

Holly Martin  
Chief Academic Officer  
P: 618-393-2982  
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#### Southern Illinois University Carbondale

Kimberly Little  
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## Baccalaureate Degree Requirements

Each candidate for a bachelor's degree must complete the requirements listed:

**Hour Requirements.** Each student must complete at least 120 semester hours of credit. Each student must have at least 42 hours in courses that number 300 or above from a four-year institution.

**Residence Requirements.** Each student must complete the residence requirement by taking the last year, which is defined as 30 uninterrupted semester hours, or a total of 90 semester hours at SIU Carbondale.

**Grade Point Average Requirements.** Each student must have a C average for all work taken at SIU Carbondale. Some academic programs may require a higher graduating major GPA.

## Dual Admission Program

The Dual Admission Program (DAP) allows baccalaureate-oriented students at eligible community colleges to benefit from pre-advisement for a chosen major at SIU Carbondale. The DAP addresses specific departmental requirements that a student may not automatically fulfill by completing their associate degree at their community college. Students apply to the DAP by completing the Application for Undergraduate Admission and indicating interest in the DAP. Students must have at least two semesters remaining at their community college to participate, must select a participating SIU major, and must attend an eligible community college. Students who apply for the DAP are provided a transfer plan that will guide them to the most direct route to their bachelor's degree, along with personalized contact with an SIU representative. Dual Admission Program students receive access to enroll in an online Dual Admission Program course, which connects students early to the University, its resources, and other transfer students.

## Compact Agreement

SIU has recognized the Illinois regionally accredited community college transferable baccalaureate oriented Associate of Arts or Associate of Science degrees under the Compact Agreement since 1970. SIU will continue to recognize the baccalaureate oriented associate degree (A.A. or A.S. degree) under the Illinois Articulation Initiative as satisfying SIU University Core Curriculum (UCC). The Associate of Applied Science (A.A.S.), Associate in Engineering Science (A.E.S.), the Associate in General Studies (A.G.S.), and the Associate in Fine Arts (A.F.A.) are not covered under the Compact Agreement and do not carry the same benefits as the A.A. and A.S. degrees.

## Degree Works

*Degree Works* is an easy-to-use, comprehensive, online degree audit tool specifically designed for students. The audit reflects program requirements from the Undergraduate Catalog measured against registration and transfer work to guide the degree audit function as it applies to the individual student. Once admitted to SIU Carbondale, you can run a Degree Works degree audit against your academic record by searching "Degree Works" in SalukiNet.

PROGRAM ARTICULATION AGREEMENT

BETWEEN

ILLINOIS EASTERN COMMUNITY COLLEGES  
OLNEY, IL

AND

SOUTHERN ILLINOIS UNIVERSITY CARBONDALE  
CARBONDALE, IL

In an effort to provide a continued, articulated higher education baccalaureate degree program that will build on community college and university learning experiences, and also eliminate duplication of instruction, this agreement is entered into this 21<sup>st</sup> day of JANUARY 2020 by and between Illinois Eastern Community Colleges and the Board of Trustees of Southern Illinois University on behalf of Southern Illinois University Carbondale.

I. TERM AND TERMINATION

- A. Term. This Agreement shall commence as of the Effective Date (or if no Effective Date is indicated upon the date the Agreement is fully executed by the Parties) and shall remain in effect for a period of five (5) years thereafter. The Parties may renew or extend this Agreement only by written instrument signed by the authorized representatives of each Party.
- B. Termination. This Agreement may be terminated by either Party, with or without cause, upon 60 days advance written notice. The Parties agree that no additional students shall be accepted into the program after a Party's receipt of any written notice of termination. No qualified student then-enrolled in the program shall be deprived the opportunity to complete the program requirements solely due to termination.

II. TRANSFER REQUIREMENTS

- A. All graduates of Illinois Eastern Community Colleges with an Associate in Sciences and Arts (A.S.A.) degree General and meeting SIU Carbondale admission requirements will be considered for admission into SIU Carbondale's Bachelor of Science (B.S.) degree in Business & Administration (BNAD) Online in the College of Business based upon the Department's enrollment criteria and space availability.

B. An Illinois Eastern Community College graduate receiving an A.S.A general degree will be considered for admission to SIU Carbondale's Business & Administration (BNAD) Online program if the following are met:

1. The student has earned a minimum of 64 semester hours transferable to SIU Carbondale
2. The student has earned an overall grade point average (GPA) of 2.0 or above (4.0 scale) for his or her collegiate work as calculated by SIU Carbondale's grading regulations
3. Confirmation by the SIU Carbondale College of Business that the student has satisfactorily completed the following courses as part of the A.S.A general degree at Illinois Eastern Community Colleges:

- ACC 2101-4, *Financial Accounting*
- ACC 2102-4, *Managerial Accounting*
- BUS 2101-3, *Business Law I*
- BUS 2102-3, *Business Law II*
- ENG 1111-3, *Composition I*
- ENG 1121-3, *Composition and Analysis*
- ENG 1201-3, *Communications*
- SPE 1101-3, *Fund of Effective Speaking*
- ECN 2101-3, *Principles of Macroeconomics*
- ECN 2102-3, *Principles of Microeconomics*
- MTH 1131 or BMG 2103-3, *Intro to Statistics or Business Statistics*
- MTH 1151-3, *Finite Math*
- MTH 1152-4, *Applied Calculus*
- PSY 1101/SOC 2101-3, *General Psychology I/Prin of Sociology*
- HUMANITIES-3 hours
- HUMANITIES-3 hours
- PHYSICAL SCIENCE-4 hours
- LIFE SCIENCE-3 hours
- FINE ARTS-3 hours
- ELECTIVES-3 hours

C. Illinois Eastern Community College students transferring to the Business & Administration (BNAD) Online baccalaureate degree program at SIU Carbondale who have not completed all of his or her Associate in Sciences and Arts degree requirements at Illinois Eastern Community Colleges will have their related

coursework evaluated on a course-by-course basis by the appropriate SIU Carbondale department.

- D. Students will be required to complete a minimum of 42 senior institution hours at the 300-400 course level, with the last 30 such senior institution hours being at SIU Carbondale for residency purposes. Those students enrolled in an approved program delivered by SIU Carbondale Extended Campus will have completed the residency requirement for the University upon completion of all courses required by the program. All students will be required to complete at least 120 hours with an overall GPA of 2.0 on a 4.0 scale to receive a Bachelor of Science degree in Business & Administration (BNAD) Online. Coursework may include University Core Curriculum as well as Professional Business Core & Business & Administration (BNAD) major courses.

### III. COURSE DELIVERY

- A. Delivery of courses and programs will be based on mutual agreement between the parties (as specified in the SIU Carbondale program) provided there is a minimum class enrollment in each course adequate to meet expenses. Courses with inadequate enrollment may be subject to cancellation. SIU Carbondale shall notify Illinois Eastern Community Colleges of any cancellation due to inadequate enrollment.
- B. SIU Carbondale will perform registration and advisement counseling as needed to support the courses offered. SIU Carbondale will designate an individual(s) as a concurrent enrollment liaison to work in conjunction with Illinois Eastern Community Colleges and students as needed. Advisement about program requirements will be provided by the academic college offering the courses/programs.
- C. SIU Carbondale will obtain all permission and approvals necessary to teach these courses in the State of Illinois.
- D. SIU Carbondale reserves the right to approve and edit all news releases, advertising and other public announcements and information pieces relating to the performance of this Agreement.
- E. This agreement permits students to enroll concurrently at SIU Carbondale and Illinois Eastern Community Colleges to complete the degree.

IV. ILLINOIS EASTERN COMMUNITY COLLEGES DUTIES: ILLINOIS EASTERN COMMUNITY COLLEGES SHALL BE RESPONSIBLE FOR THE FOLLOWING OBLIGATIONS AND CONDITIONS:

- A. Subject to federal and state guidelines, Illinois Eastern Community Colleges will be considered the home institution for the purpose of processing Financial Aid until such time that the student either graduates or severs ties with Illinois Eastern Community Colleges.
- B. Designate in writing a person or persons as point of contact between Illinois Eastern Community Colleges and SIU Carbondale on all matters relating to the courses delivered.
- C. Reserve the right to approve and edit all news releases, advertising and other public announcements and information pieces relating to the performance of this Agreement.
- D. Permit students to enroll concurrently at SIU Carbondale and Illinois Eastern Community Colleges to complete a degree.

V. PROGRAM ARTICULATION COMMUNICATION

- A. An SIU Carbondale College of Business, Business & Administration (BNAD) Online representative will communicate periodically with Illinois Eastern Community College personnel for general advisement and degree planning purposes.
- B. Upon successful completion of all degree requirements, and following all policies and regulations stated in the program and SIU Carbondale guidelines, Illinois Eastern Community College students will be eligible to receive the Bachelor of Science degree in Business & Administration (BNAD) Online, College of Business, Southern Illinois University Carbondale.
- C. Should changes occur in course or program content, the institution making the change agrees to notify the other institution in writing so that this agreement can be re-evaluated. Notice of changes shall be given at least 45 days prior to the beginning of the semester when the change is implemented.
- D. The Parties acknowledge and agree that the terms of this Agreement may result in the disclosure of personally identifiable information from education records protected from disclosure and re-disclosure by the Family Educational Rights and

Privacy Act of 1974 ("FERPA"). Accordingly, the Parties agree that all disclosures or redisclosures of such personally identifiable information shall be in accordance with FERPA. As used in this section, the terms "personally identifiable information" and "education records" shall have the meanings ascribed to them in 34 C.F.R. § 99.3.

E. Indemnification:

1. To the extent permitted by law and not inconsistent with the doctrine of sovereign immunity, SIU Carbondale shall indemnify and hold harmless Illinois Eastern Community Colleges, its agents and employees, from any claims, demands, or causes of action arising out of the negligent acts or omissions of SIU Carbondale, its agents or employees, in the performance of SIU Carbondale's obligations under this Agreement.
2. To the extent permitted by law, Illinois Eastern Community Colleges shall indemnify and hold harmless SIU Carbondale, its agents and employees, from any claims, demands, or causes of action arising out of negligent acts or omissions of the College, its agents or employees, in the performance of the College's obligations under this Agreement.

E. Reasonable efforts will be made to resolve problems with student(s) through discussions with the student's program instructor, supervisor, and SIU Carbondale's faculty members; however SIU Carbondale reserves the right to remove any student from enrollment at SIU Carbondale upon the determination that the student is unable or unwilling to fulfill the requirements of SIU Carbondale's educational program and mission, including but not limited to the rules and regulations of Southern Illinois University Carbondale, the policies of the Board of Trustees of SIU Carbondale, and the SIU Carbondale Student Conduct Code. SIU Carbondale shall also have the right to withdraw any student from its education degree program in accordance with its academic requirements, including but not limited to unsatisfactory academic performance and/or social misconduct.

F. Neither party will discriminate against any applicant or student in the nomination, selection, or training because of religion, race, sex, sexual orientation, creed, handicap, national origin, or age.

G. Notices should be mailed to the following addresses by first class mail in order to fulfill any notice or revision of requirements under this Agreement:

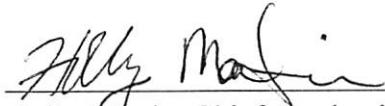
For SIU Carbondale: Kimberly Little, Director Undergraduate Online Student Services  
Southern Illinois University Carbondale  
Mail Code 4619  
1025 Lincoln Drive  
Carbondale, IL 62901  
Phone: 618-453-7956  
Email: [klittle@business.siu.edu](mailto:klittle@business.siu.edu)

For IL Eastern Community Colleges: Holly Martin, Chief Academic Officer  
233 East Chestnut  
Olney, IL 62450  
Phone: 618-393-2982  
Email: [martinh@iecc.edu](mailto:martinh@iecc.edu)



IN WITNESS WHEREOF, the parties have executed this Agreement by their duly authorized, respective officers, and by doing so, hereby affirm that the Agreement is enforceable on behalf of and against each party as of the date written herein.

ILLINOIS EASTERN COMMUNITY COLLEGES



Holly Martin, Chief Academic Officer  
Illinois Eastern Community Colleges

12/11/2019

Date

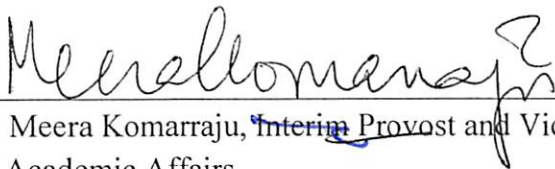


Dr. G. Andrew Fisher, Chairman of the Board  
Illinois Eastern Community Colleges

01-21-2020

Date

BOARD OF TRUSTEES OF SOUTHERN ILLINOIS UNIVERSITY



Dr. Meera Komarraju, ~~Interim~~ Provost and Vice Chancellor  
for Academic Affairs  
for Kevin Dorsey, Interim President  
Southern Illinois University Carbondale

12-3-2019

Date

STU  
APPROVED  
AS TO  
LEGAL ASPECTS  
  
11-22-2019

| PROGRAM ARTICULATION DEGREE PLAN              |                                     |     |  |  |
|---|-------------------------------------|-----|--|--|
| Illinois Eastern Community Colleges 2019-2020 |                                     |     | Southern Illinois University Carbondale  |  |
| ASA General - 64 Hours                        |                                     |     | BS Business & Administration (BNAD) Online - 120 Hours                           |  |
|   |                                     | Hrs |  | Hrs                                    |
|   |                                     |     | UNIV 101   | Saluki Success                         |
| SPE 1101                                      | Fund of Effective Speaking          | 3   | CMST 101   | Introduction to Oral Communication     |
| ENG 1111                                      | Composition I                       | 3   | ENGL 101   | English Composition I                  |
| ENG 1121                                      | Composition & Analysis              | 3   | ENGL 102   | English Composition II                 |
| MTH 1151                                      | Finite Math                         | 3   | MATH 139   | Finite Mathematics                     |
| ECN 2101                                      | Principles of Macroeconomics        | 3   | ECON 241   | Introduction to Macroeconomics         |
| ECN 2102                                      | Principles of Microeconomics        | 3   | ECON 240   | Introduction to Microeconomics         |
| PSY 1101 -or- SOC 2101                        | Gen Psyc I -or- Prin of Soc         | 3   | PSYC 102 -or- SOC 108  | Intro to Psyc -or- Intro to Soc        |
|   | Humanities Elective                 | 3   | HUMANITIES   | See SIUC Transfer Equivalency Guide    |
|   | Humanities Elective                 | 3   | HUMANITIES   | See SIUC Transfer Equivalency Guide    |
|   | Physical Science Elective           | 4   | PHYSICAL SCIENCE   | See SIUC Transfer Equivalency Guide    |
|   | Life Science Elective               | 3   | LIFE SCIENCE   | See SIUC Transfer Equivalency Guide    |
|   | Fine Arts Elective                  | 3   | FINE ARTS  | See SIUC Transfer Equivalency Guide    |
|   |                                     |     | HUMAN HEALTH   | NA                                     |
|   |                                     |     | MULTICULTURAL  | NA                                     |
|   |                                     | 37  |  | 0                                      |
|   |                                     |     | An ASA degree from an accredited Illinois Institution satisfies UCC requirements |  |
| Program Requirements                          |                                     |     | Program Requirements   |  |
| Electives                                     |                                     | 3   | Any courses not articulated will be used to satisfy general elective credit      |  |
| ACC 2101                                      | Financial Accounting                | 4   | ACCT 220   | Accounting I-Financial                 |
| ACC 2102                                      | Managerial Accounting               | 4   | ACCT 230   | Accounting II-Managerial               |
| BUS 2101 -and- 2102                           | Business Law I & II                 | 6   | FIN 270  | Legal & Social Environment of Business |
| ENG 1201                                      | Communications                      | 3   | MGMT 202   | Business Communications                |
| MTH 1131 -or- BMG 2103                        | Intro to Statistics -or- Busi Stats | 3   | MGMT 208   | Business Data Analysis                 |
| MTH 1152                                      | Applied Calculus                    | 4   | MATH 140   | Short Course in Calculus               |
|   |                                     | 27  |  |  |
|   |                                     |     | FIN 330  | Introduction to Finance                |
|   |                                     |     | FIN 331  | Investments                            |
|   |                                     |     | FIN 350  | Small Business Financing               |
|   |                                     |     | MGMT 304   | Introduction to Management             |
|   |                                     |     | MGMT 318   | Production-Operations Management       |
|   |                                     |     | MGMT 341   | Organizational Behavior                |
|   |                                     |     | MGMT 345   | Computer Information Systems           |
|   |                                     |     | MGMT 350   | Small Business Management              |
|   |                                     |     | MGMT 380   | Managing Information Systems           |
|   |                                     |     | MGMT 385   | Personnel & Human Resources Management |
|   |                                     |     | MGMT 446   | Leadership & Managerial Behavior       |
|   |                                     |     | MGMT 481   | Administrative Policy                  |
|   |                                     |     | MKTG 304   | Marketing Management                   |
|   |                                     |     | MKTG 305   | Consumer Behavior                      |
|   |                                     |     | MKTG 336   | International Business                 |
|   |                                     |     | MKTG 363   | Strategic Promotion Management         |
|   |                                     |     | MKTG 435   | International Marketing                |
|   |                                     |     | MKTG 463   | Advertising Management                 |
|   |                                     |     | Electives  | 2                                      |
|   |                                     |     |  | 56                                     |
| Total semester hrs completed with ASA degree: |                                     | 64  | Total semester hrs completed with BS degree:                                     |  |
|   |                                     |     | Total hrs to BS degree:  |  |
|   |                                     |     |  | 120                                    |
| Degree Plan updated on 10/23/19 by SG         |                                     |     |  |  |